

DATES

June 9-10, 2022

HOST

Sheriff Richard H. Berdnik
Passaic County Sheriff's
Office



LOCATION

Hilton Garden Inn
15 Nevins Road
Wayne, New Jersey 07470

COST

\$395 per class
Includes tuition and all
materials!

REGISTRATION

Please email the CPLE at
info@cpleinternational.org
with your interest to
attend any or all of the
courses. We will not
confirm registration or
invoice participants until
we confirm with you as
the class nears.



www.cpleinternational.org

The Center for Police Leadership & Ethics

Offering a Vibrant New Approach
to Leadership Development
Education

**Expanding Your
Influence:**
*Understanding Self,
Others, & Context*

Please join us for a fun, valuable, and life-changing experience helping to inspire a culture of agility and resiliency, strengthened collaboration, and powerful engagement at every level of your organization and community.

For more information, contact Dr. Jeff Green with the CPLE at jeff.green@cpleinternational.org or Kyra Deegan at kdeegan@pcsheriff.org with the Passaic County Sheriff's Office. Participants should be pre-registered by

April 27, 2022.

Expanding Your Influence: Understanding Self, Others, & Context

A central premise of the course is the *leadership moment*...a moment of potential influence where we can make a difference in someone's life. Sometimes these moments last just a minute while other times they last hours, days, weeks, and longer. The best leaders embrace opportunities to lead, and they lead different people and different situations differently. They understand the nuances of human connectivity...how individuals perceive the world and themselves in relation to that perception, how individuals respond to their environment, and how leader interventions impact those around them in unique and varying ways. A discussion of Emotional Intelligence (EQ) is an important component of this course.

While no specific formula or prescription exists to make a great leader, the best leaders understand true influence best occurs with the confluence of the right leader behaviors given the specific needs and lens of their followers in specific yet fluid contexts. Understanding how each of us perceives our environment and our individual roles relative to that environment offers a powerful first step in expanding our leadership capacity. Learning to recognize the nuances of myriad contextual influences in the moment and developing the wisdom to know which leadership behaviors are best suited for that context offers a dramatic step two towards expanding our capacity for great leadership.

The majority of this class is dedicated to the DISC Behavioral Model and *DISC 17 Behavioral Self-Assessment* created by the CPLE International. All of us are interested in discovering more about ourselves and others. Our natural curiosity of the world clearly applies to our role in it and the ways we respond to it. DISC is a behavioral model developed by Dr. William Marston in the 1920s intended to identify and categorize how we respond to our environment and each other. The strength of the model rests not only in its ability to measure and categorize observable behaviors but also in its capacity to provide the necessary information for each of us to exercise more flexibility with a variety of people and situations. DISC offers a unique way to understand people as a context.

If better communication, lessened conflict and tension, and significant expansion of your leadership and influence sounds valuable, you will love this highly enlightening, life-changing course. The newly released textbook (*Perception: Understanding Human Connectivity thru the DISC Behavioral Model*) and validated self-assessment (*DISC 17*) will be provided to each student.



What Attendees are Saying about our Courses!

Every now and then, a law enforcement officer will come across a training course that will resonate with them throughout their career. I can honestly say these wonderful instructors relayed what it means to be a great leader. They incorporated their life experiences into the training and bringing it to a personal level, regardless of whether the interaction was positive or negative. They gave us what we needed as leaders in our quest for greatness. They stressed the importance of credibility and possessing the right leadership framework to be effective. One of the best investments in your law enforcement profession your department will ever make.

I was forced to come to this class by my agency, and I did not want to be here! But I was pleasantly surprised and thoroughly enjoyed the class!!!!

I thought leadership came natural to me. I thought it was common sense. This course completely changed my view and forced me rethink everything.

The conversational style was amazing. I took more notes during this class than I ever have. Highly recommend this course to other leaders.

Jeff and Dave did an outstanding job working together to present the material. They were both extremely knowledgeable in their respective areas and did a great job supporting the topics with their own personal leadership successes and failures. Great class!

So inspirational. They really made me think deeply about the topics and my leadership. I was constantly challenged throughout the entire course.

An intensely different approach to leadership education.

The open discussion and class engagement was excellent! It made the learning experience real and meaningful. I loved the class! You guys were great! Thank you for everything!

Unlike anything I have ever attended. Outstanding!